



## Press Release

February 2011

### **IER and AirIT announce a partnership to provide airports with complete passenger processing solutions.**

**IER and AirIT announce an agreement for the distribution of IER's CUSS solution to US airports. After a long list of successes in North American airports, AirIT and IER are further joining their expertise and product portfolio to allow AirIT to distribute a complete Common Use Passenger Processing solution in the United States. Bringing airports a full range of agent facing solutions and self-service solutions along with effective support is the key to securing effective and reliable airport operations, while increasing passenger throughput, ancillary sales and overall passenger satisfaction.**

With the increase of multi-channel check-in, the frontier between kiosks and counters is disappearing. Passengers need the best option to complete their pre-board operations with their airline: printing boarding passes at the kiosk, tagging and dropping bags, changing seats, requiring agent assistance. The self service side is based on IER's Common Use Self-Service (CUSS) solution using a lightweight infrastructure easily and quickly deployed. This platform has more than 30 airlines certified and incorporates the latest IATA recommendations. IER has expertise in all aspects of the solution from the self-service hardware, the kiosk middleware and the airline applications. The agent facing side is based on AirIT's EASE™ solution which is deployed at more than 17 airports running 39 airlines.

"With a growing list of airports choosing our virtualization technology, EASE™ common use solution, we have partnered with IER to provide both an agent and customer facing solution. We currently operate five airports with more than 20 carriers on IER's CUSS platform. The partnership has produced a number of innovative solutions yet to be rivalled in the industry. By integrating IER's CUSS solution with AirIT's Resource Management System, airports now have the ability to assign kiosks to specific airlines based on flight schedules and check-in desk allocation. AirIT has also developed a CUSS Local Departure Control System (LDCS) that allows those carriers without a self-service application to process passengers on the IER CUSS kiosk platform. Until now airports and airlines could not get the full benefit of common use. With AirIT's EASE™ solution combined with IER's self service products, we are meeting this need" said Chris Keller, AirIT's President.

The North American market is witnessing a steady growth in common use airports, along with an evolution in airport operations including self-tagging and self-boarding and technologies such as virtualization.

"For over 30 years IER has evolved by listening to customers and bringing them the maximum value, this is a new evidence of that trend" said Jean-Pierre SANY, IER's airline solution VP. « This partnership between IER and AirIT is the first milestone in a series of innovations by IER and AirIT to comply with the market needs in terms of common use passenger processing".

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### **About IER**

**IER, a subsidiary of the Bolloré Group, designs and sells solutions worldwide for people and goods flow management, self-service and access security.**

IER is a leading player in the area of check-in and boarding of passenger in the air transportation industry. To address airlines and airports' issues concerning cost reductions and higher profits, as well as to improve passenger satisfaction, IER proposes a full range of solutions for extending the self service experience at each key steps of the passenger process: check-in, baggage tagging and drop-off, border control and boarding.

IER is also one of the world leaders in secure access control equipment and a major player in the automatic identification and traceability market as well as in RFID solutions.

IER ensures sales and technical support to its customers throughout the world with its network of subsidiaries and offices in France, Belgium, Canada, China, Germany, Singapore, Spain, the United Kingdom and the United States.

For more information: [www.ier.aero](http://www.ier.aero)

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### **About Air-Transport IT Services**

Air-Transport IT Services, Inc., with corporate offices in Orlando, Florida, offers airlines and airport IT systems that enable them to deliver, display, manage and employ information that improves operations, customer satisfaction and revenue generation. The company's airport operational, passenger processing and revenue management solutions are the most comprehensive offerings available to the global air transportation industry. AirIT solutions are based on open systems and run in a client/server and web based environment. In addition to its product offerings, AirIT also provides consulting services, network design and installation and 24X7 monitoring and support.

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